



C O M M U N I C A T I O N

## Facebook Supplier Qualification

Data Aire has recently gone through a supplier qualification process with Facebook and has been deemed an approved supplier of CRAC/CRAH equipment. Dan McInnis has worked through this process with Facebook and will continue to support this account nationally, and support our reps as opportunities arise.

In the event that the end user name is unavailable on project documentation, one way to identify a Facebook project would be to look at their MEP engineer, who has traditionally been AlfaTech and Environmental Systems Design (ESD). At a minimum, you can always fall back on the traditional data center three letter project naming convention followed by 1 or 2 digits, and then we will determine if the project you are working on is a Facebook project or not.

In an effort to provide consistency to this customer, please coordinate with Dan McInnis when you see opportunities to quote Data Aire equipment for Facebook projects. There are some items that Facebook may require additional considerations for (network security for example),

and we will need to maintain consistency in our offering while meeting Facebook's needs.

Dan McInnis contact information:

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## Customer Spotlight

### Pluto TV

Data Aire System:  
Large Ceiling System  
Rep: KSR Associates

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