



C O M M U N I C A T I O N

## Your zColo/DataBank Orders

Dear Colleague,

As all or most of you are aware zColo, who was originally traded under Zayo, has been acquired by DataBank.

Kevin Gabinelli [kgabinelli@gil-bar.com](mailto:kgabinelli@gil-bar.com) with New York's Gil-Bar Industries has managed zColo as a National Account for the past six (6) years. In order to better service the new customer, DataBank, and get a better understanding of this acquisition -- anything with either the zColo, Zayo or DataBank name is to be directed to your Data Aire Regional Sales Manager (RSM) prior to making selections or supplying pricing.

Please feel free to address any questions you may have to your Data Aire RSM.

Happy Selling!

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## Customer Spotlight

**zColo**

Data Aire System:  
gForce Ultra System  
Rep: Gil-Bar Industries

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