

To: All Data Aire Representatives & Distributors

Re: Global Shortage of Microchips Affecting Shipments & Lead Times

Dear Colleagues,

As the global supply chain continues to recover with economic struggles, I wanted to formally communicate that we have been experiencing a strain to production with a global shortage on microchips. This has halted orders that call for Control Modules – inclusive of dap4. Our team will continue to communicate any updates to you as available.

Please feel free to reach out to your regional sales manager with any questions or concerns.

I appreciate your understanding, and, as always, we appreciate you bringing Data Aire to market in your territory.

Eric Jensen



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Due to the global supply chain strains, our manufacturing lead times may exceed 16 to 20 weeks from the date of release. At this time, we may not be able to honor any lead times that may have previously been offered.

As such, we are writing to inform that if there is a desire to receive delivery of any portion of your order in 2021, **we require a release from you by Friday September 10, 2021**. At which time we will immediately begin the materials procurement and allocation process in effort to satisfy your order.

We understand the challenges our extended lead times may pose on projects and are doing everything practicable to limit the impact on you, our valued customer.

Please feel free to contact me with any questions. We anxiously look forward to receipt of your manufacturing release.

Mike Smith



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